



In or On?

I'm writing this early Wednesday morning from a secret hotel location - OK, Didcot if you must know :-)

By the time you read this I will be deep into day 2 of developing our company strategy for the next five years and beyond - all part of the fabulous business development mentoring programme we're part of.

I'm just so excited at the possibilities!



And you?

So my challenge to you this week is...

What are you doing to develop your business - and develop YOU?

It's an old business cliché - but how often are you ensuring you're working **ON** your business rather than **IN** it?

How much of a plan do you have to resolve your current business challenges? What have you done so far? What will you do? What's stopping you? Who can help you? How can they help you?

It's often about time NOT money...

There's so much stuff available now **FOR NOTHING** that you don't have to break the bank.

Let me remind you what help you can get from The Sales Consultancy - **at NO CHARGE**

Firstly, have you downloaded my report yet **"The 9 Biggest Sales Mistakes"**? This is a 20 page report that identifies the mistakes you could be making - and offers ways to easily eliminate these errors - and make sure they're not repeated. Click on the image below and you can be benefitting from this report within 15 minutes from **NOW!**

Next - let me point you to our [newsletter archive](#). Here you get access to our weekly sales tips going way back.

Here's the link "[Tricks of The Trade Archive](#)"

Of course there's lots of stuff you can buy - I should know, I've been selling for 29 years - but why not find out what's out there for nothing.

So what are you going to do today to develop your business - and develop YOU?

Here's those links again

"The 9 Biggest Sales Mistakes"

"Tricks of The Trade Archive"

Until next time.

Leigh

PS: Don't miss my March Workshop "Love Your Business...Hate Selling?" [CLICK HERE](#)

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